



## JOIN OUR UNIQUE EQUESTRIAN STORE

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# STORE MANAGER

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### Position Overview:

To direct all activities required to achieve all store goals, including sales objectives, exceptional customer service skills, ability to drive customers into store with marketing and merchandising expertise. Ability to source and retain new customer base. Ability to control and manage payroll and operating expenses, also loss prevention.

### Position Requirements:

- **Sales Skills:** Must have outstanding customer service and sales skills gained in a retail management background. Ability to lead a team and demonstrate
- **Merchandising:** Knowledge of visual standards and techniques, and ability to implement and substitute within guidelines
- **Customer Service:** Ability to function as a role model, ensuring that the customer remains the top priority
- **Human Resources:** Proven ability to recruit, select and develop store management and team
- **Organization:** Ability to organize, delegate, prioritize, meet deadlines and follow-up on all activities within the store
- **Leadership:** Proven ability to challenge and motivate the management team and associates in an atmosphere of mutual respect
- **Communication:** Demonstration of strong verbal and written communication skills to store team, Management,
- **Business analysis:** Ability to forecast and analyze business trends and manage expenses in order to maximize store performance

### Educational Requirements and Experience:

- **Minimum Requirements:** Associates or Bachelors degree preferred
- **Minimum two years Store Manager experience** in a related industry with proven results

**Live the Passion. Love the Price.**